Bajaj Electricals Ltd. CIN: L31500MH1938PLC009887

Registered Office: 45/47, Veer Nariman Road, Mumbai -400 001

Phone: 022-22043780 Fax:022-22851279

Website: http://www.bajajelectricals.com Email: legal@bajajelectricals.com

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2016

| Sr | RT- I | | (Rs. In Lacs) |
|------|--|--------------------------------|--------------------------------|
| No | Particulars | Quarter ended (30-JUN-2016) | Quarter ended (30-JUN-2015) |
| | | (Unaudited and Reviewed) | (Unaudited and |
| 1 | Income from operations | Acorewed | Reviewed) |
| | (a) Gross Sales | 95,588 | 100.00 |
| | (b) Other operating income | 348 | 100,20 |
| | Total Income from operations | 95,936 | 34 100,54 |
| 2 | Expenses | | |
| | (a) Cost of materials consumed | | |
| | (b) Purchase of stock-in-trade | 3,631 | 5,04 |
| | | 57,694 | 67,44 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 1 470 | 22.07 |
| | (d) Erection & Subcontracting Expenses | 1,472 | (844 |
| | (e) Excise Duty Paid | 5,606 | 4,346 |
| | (f) Employee benefits expense | 759 | 913 |
| | (g) Depreciation and amortisation | 7,856 | 5,770 |
| | (h) Other expenses | 667 | 700 |
| - | Total expenses | 13,278 | 12,349 |
| | | 90,963 | 95,715 |
| 1 | Profit / (Loss) from operations before other income, finance costs and exceptional | | |
| 1 | items (1 - 2) | 4.000 | |
| | Other Income | 4,973 | 4,831 |
| | Profit / (Loss) before finance costs and exceptional items | 979 | 1,186 |
| | (3 + 4) Finance costs | 5,952 | 6,017 |
| - 11 | | 2,280 | 2,541 |
| 1 | Profit / (Loss) before exceptional items (5 - 6) Exceptional Items | 3,672 | 3,476 |
| 1 | Profit / I and hefers to (7 . / a) | | -, |
| 1 | Profit / (Loss) before tax (7 +/- 8) Tax expense | 3,672 | 3,476 |
| | | 1,385 | 1,433 |
| ľ | Net Profit / (Loss) for the period (9 +/- 10) | 2,287 | 2,043 |
| 0 | Other comprehensive income, net of income tax | | |
| F | A. Items that will not be reclassified to profit or loss | | |
| B | 3. Items that will be reclassified to profit or loss | 77 | 73 |
| | otal other comprehensive income, net of income tax | 77 | 73 |
| Т | otal comprehensive income for the period (11 +/- 12) | | |
| | F | 2,210 | 1,970 |
| P | aid-up equity share capital (Face value of Rs. 2/- per share) | 2,021 | 2,016 |
| E | Carnings per share (of Rs 2/- each) (not annualised): | | |
| | Diluted | 2.27 | 2.03 |
| 10 | y Directi | 2.26 | 2.02 |
| S | ee accompanying note to the financial results | | |





Notes to the financial results:

- 1) The Company adopted Indian Accounting Standards ("Ind AS") from April 1, 2016 for the first time with transition date of April 1, 2015 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles in Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 and other recognised accounting practices and policies, to the extent applicable. Accordingly, figures for previous period are re-casted/regrouped as per new requirements wherever necessary.
- 2) Reconciliation between financial results as previously reported and referred to as "Previous GAAP" for the quarter ended June 30, 2015 and restated as per Ind AS is as under:

| Description | Note Reference | Quarter ended (30-JUN-2015) |
|---|----------------|--------------------------------|
| Net profit or loss as per Previous GAAP (Indian GAAP) | | (Unaudited and Reviewed) |
| Add/Less: Increase / (decrease) in Net Profit as reported under Indian GAAR | | 2,034 |
| - Impact due to fair value recognition of construction revenue | Α | (557 |
| - Net Finance income on financial instruments due to unwinding of interest - Financial instruments held at fair value through profit or loss and amortised cost - Employee compensation expenses for ESOP options | В | 369 |
| | С | 151 |
| - Actuarial gains and losses on defined benefit plans moved to Other Comprehensive Income | D | (106) |
| Others including deferred taxes | E | 106 |
| | F | 46 |
| Net profit/loss as per Ind AS | | |
| Other comprehensive income, net of income tax | G | 2,043 |
| Total comprehensive income for the period | | (73) |
| | | 1,970 |

- A) As per Ind AS, construction revenue is to be recognised at the fair value of consideration received or receivable. The adjustment to the revenue is because of retention revenue being recognised at present value.
- B) Net finance income includes unwinding of interest on various financial instruments, which includes lease deposits, long term retention receivables, financial guarantees given, erection expenses, warranties and long term trade receivables. Accordingly finance cost and finance income have been created on the above financial instruments.
- C) The Company has investments in Preference Shares which are classified as either held at fair value through profit or loss or held at amortised cost, based on the classification criteria mentioned in "Indian Accounting Standard (Ind AS 109) -

Accordingly, the gains and accretion of interest on such preference shares are recorded in profit and loss account.

The Company also has various derivative instruments (forward covers) which are carried at fair value through profit and loss and are marked to market with the gain or loss being recognised in the profit or loss account.

D) The Company used to calculate stock-based compensation cost of the stock option granted to the eligible employees under the Company's Employee Stock Option Plans as per Intrinsic Value Method under Previous GAAP, however, as per Ind AS, such options are now accounted as per Fair Value Method.

This expense is recorded in the profit and loss account under the head Employee Benefit Expenses.

- Actuarial gains and losses on defined benefit plans have been recorded in Other Comprehensive Income ("OCI").
- F) Other adjustments includes reversal of depreciation for the Non Current Asset held for Sale and adjustments to borrowing costs to be accounted as per "Indian Accounting Standard (Ind AS 23) Borrowing Costs.
- G) Other Comprehensive Income includes actuarial gains and losses on defined benefit plans (net of tax)
- 3) In view of adoption of Ind AS effective April 1, 2016, the Company has, pursuant to the provisions of Ind AS 108, identified its business segments as its primary reportable segments, which comprises of Consumer Products; Engineering & Projects and Others. "Consumer Products" includes Appliances, Fans and Consumer Lighting Products; "Engineering & Projects" includes Transmission Line Towers, Telecommunication Towers, High Masts, Poles, Special Projects including Rural Electrification Projects and Luminaires; and "Others" includes Wind Energy.





4) The 1000 Secured Rated Listed Redeemable Non-Convertible Debentures (NCDs) of Rs.10,00,000/- each, issued by the Company on private placement basis in FY 2013-14, aggregating to Rs.100 crores, in two series, Series – 1 of 400 NCDs & Series – 2 of 600 NCDs, listed on National Stock Exchange of India Limited (NSE) under ISIN INE193E07014' and INE193E07022', respectively, are secured by (i) the first and exclusive charge over Company's some of the Office Premises at Delhi & Sion, Mumbai; and (ii) first charge on Show Room & Office premises at Bajaj Bhavan, Mumbai and Factory Premises at Ranjangaon & Chakan. The security cover maintained is in accordance with the terms of issue of NCDs and the assets of the Company which are available by way of security are sufficient to discharge the claims of the debenture holders as and when they become due. As on 30 June 2016, the Asset Cover Ratio of the Company was 1.84 times. Further, out of the said NCDs, Series – 1 NCDs were redeemed on 28 April 2016, the due date of their redemption, whereas, Series – 2 NCDs are due for redemption on 24 April 2017.

ICRA Limited (Rating Agency), vide its letter No.2015-16/MUM/0941 dated October 21, 2015, communicated that it has reaffirmed the rating of Company's NCD programme to [ICRA] A (pronounced ICRA A) and the outlook on the long-term rating has been revised from Stable to Positive.

- The Company had subscribed to 100,00,000, 9% Non-Convertible Cumulative Redeemable Preference Shares of Rs. 10/-each of Starlite Lighting Limited, aggregating to Rs. 1000 Lacs, redeemable in 3 equal tranches at the end of 8th, 9th & 10th year from the date of allotment on June 5 2008. Accordingly, the first tranche of the said debentures was due for redemption on June 5, 2016. The Company has received the redemption proceeds of the face value of these debenture amounting to Rs. 333.33 lacs on July 30, 2016, however, the accrued dividend thereon amounting to Rs.240 lacs is in arrears.
- During the quarter, the Company has issued and allotted 1,01,100 Equity shares of Rs.2 each, pursuant to exercise of stock options by eligible employees and said shares are ranking pari-passu in all respects including dividend entitlement.
- The Nomination and Remuneration Committee of the Board of Directors of the Company at its meeting held today, has granted 2,45,000 stock options to the eligible employees of the Company at an exercise price of Rs. 267.75 per option under the Employees Stock Option Scheme ESOP 2015. This price is the closing share price on the National Stock Exchange (NSE) on Thursday, Augusts 11, 2016, the last trading day before the grant of these options. The options will vest in four tranches between August 12, 2017 and August 12, 2020. The options may be exercised within three years from the date of vesting.
- 8) Pursuant to the option made available under Regulation 33(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has opted to submit consolidated financial results on yearly basis.
- 9) The Company has opted to publish Extracts of the Unaudited Financial Results, pursuant to option made available as per regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015. The full format of the Quarterly Financial Results are available on the stock exchange websites, www.nseindia.com and www.bseindia.com and on the Company's website www.bajajelectricals.com.
- Previous period / year figures have been regrouped wherever necessary to conform to the current period's presentation.
- 11) Above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 12th August 2016 and subjected to a limited review by the statutory auditors as indicated above.

Mumbai Date: 12th August 2016 45-47 V.N. RD: B MUMBALSI.

By Order of the Board of Directors for Bajaj Electricals Limited

Shekhar Bajai

Chairman and Managing Director

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SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER 30th JUNE, 2016

(Rs. in Lacs)

| | <u></u> | Quarter Ended | |
|----------|--|-----------------------------|-----------------------------|
| | | 30-Jun-16 30-Jun-15 | |
| 1. o. | Particulars | (Unaudited and Reviewed) | (Unaudited and Reviewed) |
| 1 | SEGMENT REVENUE | | |
| | A) Consumer Products | 54,778 | 59,30 |
| | B) EPC | 41,144 | 41,23 |
| | C) Others | 14 | 1 |
| | Net Sales / Income from Operations | 95,936 | 100,54 |
| 2 | SEGMENT PROFIT BEFORE TAX & FINANCE COST | | |
| | A) Consumer Products | 2,516 | 3,22 |
| | B) EPC | 3,087 | 2,39 |
| - 1 | C) Others | (7) | |
| | Sub-Total (A+B+C) | 5,596 | 5,61 |
| - | Less | | 980.00 |
| | A) Finance Cost | 2,280 | 2,5 |
| | B) Other un-allocable expenditure net of unallocable income | (356) | (40 |
| | Operating Profit before Tax CAPITAL EMPLOYED | 3,672 | 3,47 |
| 1000 | Segment Assets | | |
| | A) Consumer Products | 70,927 | 73,46 |
| | B) EPC | 178,789 | 163,96 |
| - 1 | C) Others | 311 | 34 |
| - 1 | D) Other Unallocable | 31,424 | 38,6 |
| | SubTotal | 281,451 | 276,4 |
| | Segment Liability | | |
| | A) Consumer Products | 29,147 | 36,2 |
| ١ | B) EPC | 76,788 | 70,2 |
| - | C) Others | (c=) | - |
| | D) Other Unallocable | 8,400 | 4,2 |
| | SubTotal | 114,335 | 110,70 |
| | Capital Employed | | |
| | A) Consumer Products | 41,780 | 37,2 |
| | B) EPC | 102,001 | 93,7 |
| | C) Others | 311 | 3- |
| | D) Other Unallocable | 23,024 | 34,42 |
| | Total | 167,116 | 165,75 |

Dalal & Shah LLP

Dalal & Shah LLP

Chartered Accountants

RV 102021WW100110

Bajaj Electricals Ltd.

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Extract of Unaudited Financial Results for the Quarter ended 30th June 2016

Rs in Lacs

| SI. No. | PARTICULARS | Quarter ended 30.06.2016 | Quarter ended 30.06.2015 (Unaudited and Reviewed) |
|----------|--|-----------------------------|--|
| 51. IVO. | | (Unaudited and Reviewed) | |
| 1 | Total income from operations | 95,936 | 100,546 |
| 100 | Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items*) | 3,672 | 3,476 |
| | Net Profit / (Loss) for the period before Tax (after Exceptional and/or Extraordinary items*) | 3,672 | 3,476 |
| | Net Profit / (Loss) for the period after Tax (after Exceptional and/or Extraordinary items*) | 2,287 | 2,043 |
| 5 | Total Comrehensive Income for the period (Comprising Profit/(Loss) for the period (after tax) and other Comprehensive Income (After Tax) | 2,210 | 1,970 |
| 6 | Paid up Equity Share Capital | 2,021 | 2,016 |
| 7 | Earnings Per Share (of Rs. 2/- each) (for Continuing & Discontinued operations) Basic: Diluted: | 2.27 2.26 | 2.03 2.02 |

The above information has been extracted from the detailed Quarterly Financial Results which have been reviewed by the Audit Committee, approved by the Board of directors, subjected to a limited review by the statutory auditors and filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly Financial Results are available on the stock exchange websites, www.nseindia.com and www.bseindia.com and on the Company's website www.bajajelectricals.com.

Mumbai

Date: 12th August 2016

45-47 V.N. RD:

By order of the Board of Directors for Bajaj Electricals Ltd.

Shekhar Bajaj Chairman & Managing Director

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