

09th November 2017

Bajaj Electricals Ltd. Profit for Q2 improves by 18.6%
Q2 Profit before tax improves by 18.6% from Rs. 25.85 Cr to Rs. 30.65 Cr

Bajaj Electricals Ltd has declared its results for the second quarter & half year ended 30th September 2017. Post the applicability of GST with effect from 1st July 2017, sales are required to be disclosed net of GST. Accordingly the sales figures for the quarter and the half year ended 30th September 2017 are not comparable with the previous periods.

During the second quarter, the Company achieved Sales / Income from operations of Rs. 935.58 Cr as against Rs. 1005.75 Cr, a decrease of 7.0% over the second quarter of the previous year. Profit before Tax and Profit after Tax for the quarter were at Rs. 30.65 Cr and Rs.18.98 Cr as against Rs.25.85 Cr and Rs.16.67 Cr in the corresponding quarter of the previous year, respectively.

During the half year ended 30th September, 2017, the Company achieved Sales / Income from operations of Rs.1964.99 Cr as against Rs. 1965.11 Cr for the corresponding period of the previous year, registering a flat performance. Profit before Tax and Profit after Tax for the half year were at Rs.63.40 Cr and Rs. 39.48 Cr as against Rs. 62.57 Cr and Rs. 39.54 Cr for the corresponding period of the previous year, respectively.

During the quarter, Consumer Products segment achieved total Revenue of Rs. 514.11 Cr as against Rs. 566.12 Cr, a de-growth of 9.2% and EPC segment achieved total revenue of Rs. 421.34 Cr as against Rs. 439.28 Cr, a de-growth of 4.1% over the corresponding quarter of the previous year.

During the half year ended 30th September, 2017, Consumer Products segment achieved total revenue of Rs. 983.64 Cr as against Rs. 1113.90 Cr, with a de-growth of 11.7% and EPC segment

registered a growth of 15.3% with a total revenue of Rs. 981.17 Cr as against Rs. 850.72 Cr for the corresponding period of the previous year.

Mr. Shekhar Bajaj, Chairman and Managing Director, Bajaj Electricals Limited, said “Consumer Products segment reported a de-growth in top line due to higher rate of GST although there was a marginal growth on like to like basis. However, in terms of profitability, the segment has shown a good performance during the quarter, driven by strong demand for LED products and few other consumer durable appliances, improved margins, lower fixed costs and other expenses. The rollout of new distribution model “Range Reach Expansion Programme” is on track and has started showing results as is evident from improvement in margins and reduction in capital employed. The segment is expected to show a good performance in future as well.

EPC segment registered a sub-optimal performance due to set-back in project execution on account of extended monsoon. However, considering the healthy order book of Rs. 3419 Cr, comprising of Rs. 843 Cr for Transmission Line Towers; Rs. 2429 Cr for Power Distribution; and Rs. 147 Cr for Illumination Projects and project execution back on track, going forward segment is expected to deliver a good performance.